



AGMATEL

PARTNERING INNOVATION



CELEBRATING
25 YEARS OF
SALES & SERVICE
EXCELLENCE

State-of-the-Art Solutions

- Electronic Test & Measurement
- Network Synchronization
- Telecom Test Solutions
- IT Infrastructure
- Self Service Kiosk
- A/V Technology



"We Value Outstanding Relationship and Loyalty with our Customer and Business Associates"
 A.K. Aggarwal & Vijay Malhotra, Director(s)



Innovation Passion **TECHNOLOGY** **ENTERPRISING** Emerging markets Team work **CUSTOMER FIRST**

Way back in 1992, when Electronic Test & Measurement and IT infrastructure industry was rather in a infancy stage in terms of quality, service footprint and most importantly support, two seasoned technocrats, A.K. Aggarwal and Vijay Malhotra with the clear and vivid vision of offering carefully benchmarked cost effective quality products and solutions, coupled with unprecedented support system, took a leap with the inception of the revolutionary and promising idea, giving birth to Agmatel.

Having started with the pristine and refined vision of delivering quality and innovation as driving principle, Agmatel within no time took off as a vibrant and dynamic customer centric enterprise, primarily encompassing test and measurement and IT infrastructure solutions earning the panache reputation of technology partner of choice spanning across Government, Public and Private sectors across India.

Agmatel progressed with rapid expansion going PAN India with presence in all major cities across India and subsequently overseas in Singapore with highly competent human capital of over 100 plus committed professionals with annual turnover of Rs. 270 crores. With the continuous endeavor of delivering excellence, since inception Agmatel's highly skilled application team has maintained the offering benchmark of product line, quality, service and support which is evident by our track record of numerous satisfied customers base across India.

Our Vision

To lead as a "Technology centric" and "Channel driven" Sales and Marketing Organization with PAN-India presence in Test & Measurement, Telecom and Advanced Information Technology Solutions.



DGS&D

GeM

Agmatel.....In The Service of the Nation

In a Pursuit to serve the Govt. & PSUs clients, we have empannelled our products with GeM which is a central government purchase organization enabling customer to buy quality products at the best prices in a short span of time and there by avoiding long and tedious process of tendering.



The Pursuit

The Solution



Discovery begins with Measurement

Our Technology Associates



The world's premier measurement company

HARDWARE + SOFTWARE + PEOPLE = INSIGHT

Keysight Technologies, a brand new company with over 75 years of electronic test and measurement success under our belts. Founded in 1939 by Bill Hewlett and David Packard as HP, our expertise continued as Agilent Technologies' Electronic Measurement Group. Keysight is 100% focused on helping companies tackle the toughest electronic design, test and measurement challenges through a combination of trusted hardware, innovative software and our own global team of industry experts.

CORE TECHNOLOGY PRODUCTS & SOLUTIONS:

Oscilloscopes | Spectrum analyzers | Network analyzers | Signal sources and analyzers | Logic Analyzers | Digital Multimeters | EEs of F | Scope meters | Clamp Meters | Power Supplies | Frequency Counters | Audio Analyzers | LCR Meters | Power Meters | Modular Instruments | Education Lab solutions for Graduate, Post Graduate, Post Graduate courses & Research Projects etc.



Viavi Solutions was created from the rich legacy of JDSU's network and service enablement (NSE) and Optical Security and Performance Products (OSP) units. Viavi offers solutions that help network operators test, deploy and run high performance networks and applications, optimize service quality, and keep pace with technology innovation. Viavi Solutions helps network operators address their toughest network, application, and service performance challenges and successfully deploy the networks of tomorrow. Products as OTDR, Ethernet Tester, Fiber Microscope, Optical Network Tester etc.



Pioneer brand 75+ year leader offering extensive range of products for Soldering/De-Soldering Rework Stations, Programmable Hot-air & BGA Rework Station, Fume Extraction System and Hand Tools etc.



ADVA Optical Networking is creating new opportunities for tomorrow's networks, a new vision for a connected world. Its intelligent telecommunications hardware, software and services have been deployed by several hundred service providers and thousands of enterprises. Over the past twenty years, their innovative connectivity solutions have helped to drive our customers' networks forward, helped to drive their businesses to new levels of success. As your trusted partner we ensure that we're always ready to exceed your networking expectations.



The pioneers of automation industry in India, bring world renowned German technology in the field of ergonomic work place systems, measuring & testing devices and testing equipment's. With over three decades of experience and in-depth understanding of designing, testing and manufacturing of electronic products, Messung group precisely recognizes the challenges encountered by the electronic manufacturing industry. With an objective to address these challenges and a commitment to bring innovative technologies to the Indian market, Messung in association with Erfi GmbH has launched German make high quality testing and measuring solutions for R&D labs, Testing labs, Manufacturing departments and training centers spread across many industry verticals



World Leader in Designs, Manufactures of Thermal Imaging Infrared Cameras for law enforcement, aircraft, radiometry, ground-based security, thermal imaging, radar surveillance systems chemical and explosive detection products etc.



▲ We believe in solutions, not fixes

Agmatel is a reliable and trusted IT solution provider. We provide End to End IT solutions for Government, Defense, Paramilitary, Education and Enterprise markets. Our business philosophy is to enhance our customer efficiency by transforming their IT through simplification, modernization and innovation. We strive to understand clients needs, identify, integrate and support high quality cost effective reliable and efficient solutions.

IT Infrastructure solutions

- Mobility Solutions
- Business Computing Solutions
- Cloud Computing Solutions
- Server and Storage Solutions
- Data Centre Solutions
- Power Solutions
- Rugged Computing Solutions
- Digital Signage and Kiosk Solutions
- Conference room Solutions
- Video Conferencing Solutions

We deliver standard based technology that's collaboratively developed. We combine leading technology hardware, software and services. We along with our technology associates viz APPLE, SONY, SAMSUNG, GETAC, and DELTA to deliver our customers open, high performing and high value solutions. Our many solutions are available for the Government customers on the DGS&D Rate Contract for speedy procurement.

Services

Continual and carefully monitored refined system enable us deliver services through our highly competent core team and technology associates across the country in most optimal and efficient manner possible to increase our customers efficiency by transforming IT organizations from Cost centers to Value Centers, thus translating into win-win situation and lasting relationships.

Customers can select from a wide range of business and IT services and solutions: Consulting, Applications, Business Processes or Infrastructure services. With the accumulated wealth of knowledge and expertise in domain over the years we hold the ability to provide our customer with the tools they needs to improve operations and streamline costs in the most optimal manner.





- Self Service Kiosk
- Digital Podium



Agmatel Free-standing Kiosk are ideal choice for information and transaction suitable for indoor environment in all public areas, Railways, Banks, Airports and Retail Malls. These Kiosk are excellent combination of stylish design and robust construction.

Agmatel Digital Podium is a complete solution for modern class room, conference room and auditorium. The smart podium is a self contained digital solution with an integrated tablet computer, with EM pen to draw/write on screen, CPU, Amplifier, speak, smart AV switch with controls and complete annotation software.

Kiosk are extensively used for

- Interactive Information sharing
- Cash/Electronic Payment
- Loyalty Programs
- e-Ticketing
- Check In / Check Out
- Queue Management
- Touch Screen Directories
- Visitor Management

Digital Podium are extensively used for

- Conference Rooms
- Training Rooms
- Seminar Halls
- Class Rooms
- Board Meeting Rooms

Select Models of these Kiosks and Digital Podiums are available on DGS&D Rate Contract.

Quality ...

We are ISO 9001 : 2000 Company.

We have comprehensive quality assurance system and infrastructure to ensure that products offered to our customers are duly inspected before dispatch.

We have following in-house facilities for producing state in art Kiosk/Digital Podium:-

- Environmental Chamber
- ESD Testing
- High Voltage Testing
- Bench Marking Software

In terms of build and quality, over the years our dedicated engineers have refined the very construction manifolds establishing the quality benchmark of the products where every component is rigorously tested and is best in class, whether it is the enclosure or the display or the peripheral installed.



AGMATEL @ GeM



Based on recommendations of Group of Secretaries made to Hon'ble Prime Minister, Government has decided that DGS&D will create a one stop Government e-Marketplace (GeM) to facilitate on line procurement of common use Goods & Services required by various Government Departments / Organizations / PSUs. GeM will enhance transparency, efficiency and speed in public procurement. It will also provide the tools of e-bidding and reverse e-auction as well as demand aggregation to facilitate the government users to achieve the best value for the money. Agmatel is registered with GeM to offer wide range of products from various reputed manufactures.

Test and Measurement:

Oscilloscopes	Spectrum and Network Analyzers	Signal / Function Generators
SDH Tester	Ethernet Tester	Power Supplies
Logic Analyzer	Vector Network Analyzer	Digital Multimeters
Filed Fox	PXIe Based Solution	Rework Stations
Soldering & De-Soldering	ESD Work Stations	Industrial Chairs

Information Technology :

Computers/Server	Storage	Rugged Laptops
Mac Book	Workstations	UPS
Multi Media Projectors	Interactive Kiosk	Digital Podium
Storage/Workstations	Workstations with ipad	Printers



Our Markets & Key Customers



Agmatel provides technology solutions to our clients with a primary focus on their requirements. We are able to provide superior end to end services & support. We serve our clients mainly from following segments :

- **Defense & Paramilitary:** Defense forces / Services, DRDO Labs, Defense manufacturing units like BEL, HAL, ECIL etc., Paramilitary Forces viz. BSF, CRPF, CISF, SSB, ITBP, CBI, IB etc..
- **Education & Research** – Education viz. ITI, Polytechnics, Engineering Colleges, IITs, Applied science colleges, Research Labs and there are many more
- **Government** – Central & State Govt. Ministries, ICAR, CSIR Labs, NPL, AAI, ONGC, EIL, Power Grid, Prasar Bharti, GAIL, SAIL etc.
- **Industrial Market** – Manufacturing, R&D viz. Maruti, Samsung, Honda, Nippon, BHE, Cousumer Electronics, Embedded Design, Telecom, Automobiles Reserch, Mamintence, Organizaion (ARMY/DRDO)

Performance Supplies – AIIMS, BSF, DoP, NeGPA and many more



Awards & Accolades....

Our TMI & IT divisions have consistently won many prestigious rewards & recognition.





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We have branches in Bangalore, Jaipur, Kolkata, Lucknow and Mumbai